Consolidated Financial Statements of

## **CARGOJET INCOME FUND**

For the three-month periods ended March 31, 2007 and 2006

## CARGOJET INCOME FUND Consolidated Balance Sheets

|  | <br>March 31,<br>2007<br>(unaudited)                  | December 31,<br>2006<br>(audited)                      |
|--|---|--|
| ASSETS   | (unauditeu)   | (audited)  |
| CURRENT Cash Accounts receivable Spare parts, materials and supplies Prepaid expenses and deposits   | \$<br>925,353<br>8,126,212<br>1,065,964<br>2,085,330  | \$<br>7,093,311<br>6,096,482<br>1,104,307<br>1,790,083 |
| Due from related party (Note 11)   | 597,381<br>12,800,240                                 | 597,381  |
| CAPITAL ASSETS (Note 4)  | 27,913,453  | 28,011,262   |
| INTANGIBLE ASSETS (Note 5)   | 69,517,897  | 72,035,185   |
|  | \$<br>110,231,590                                     | \$<br>116,728,011                                      |
| LIABILITIES  |   |  |
| CURRENT Accounts payable and accrued charges (Note 7) Distributions payable to unitholders (Note 15) Future income taxes (Note 9) Current portion of long-term debt (Note 6) Current portion of aircraft heavy maintenance | \$<br>10,903,618<br>1,287,299<br>1,742,515<br>123,596 | \$<br>11,474,466<br>1,266,086<br>2,220,129<br>128,633  |
| accrual (Note 8)   | 917,673   | 1,208,438  |
| LONG-TERM DEBT (Note 6)  | 14,974,701<br>17,098,432                              | 16,297,752<br>21,130,131                               |
| AIRCRAFT HEAVY MAINTENANCE<br>ACCRUAL (Note 8)   | 562,500   | 375,000  |
| FUTURE INCOME TAXES (Note 9)   | 3,913,509   | 3,836,683  |
|  | 36,549,142  | 41,639,566   |
| NON-CONTROLLING INTEREST (Note 10(b))  | 19,608,862  | 19,960,361   |
| UNITHOLDERS' EQUITY  |   |  |
| UNITHOLDERS' CAPITAL (Note 10(a))  | 62,235,654  | 62,235,654   |
| DEFICIT  | <br>(8,162,068)                                       | <br>(7,107,570)  |
|  | 54,073,586  | 55,128,084   |
|  | \$<br>110,231,590                                     | \$<br>116,728,011                                      |

# **Consolidated Statements of Operations and Deficit**

(unaudited)

|   | Three months ended March 31, |             |    | nded        |
|---|------------------------------|-------------|----|-------------|
|   |                              | 2007        |    | 2006        |
| REVENUES  | \$                           | 33,824,953  | \$ | 31,352,153  |
| DIRECT EXPENSES   |                              | 25,768,767  |    | 25,363,080  |
|   |                              | 8,056,186   |    | 5,989,073   |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSES                                |                              |             |    |             |
| Sales and marketing   |                              | 198,971     |    | 228,370     |
| General and administrative  |                              | 4,319,033   |    | 3,488,671   |
| Interest, net   |                              | 154,664     |    | 471,056     |
| Amortization of capital assets  |                              | 106,903     |    | 89,561      |
| Amortization of intangible assets   |                              | 2,517,288   |    | 2,517,288   |
|   |                              | 7,296,859   |    | 6,794,946   |
| EARNINGS (LOSS) BEFORE INCOME TAXES AND NON-CONTROLLING INTEREST            |                              | 759,327     |    | (805,873)   |
| FUTURE INCOME TAX RECOVERY (Note 9)   |                              | 400,788     |    | 739,566     |
| EARNINGS (LOSS) BEFORE NON-CONTROLLING INTEREST                             |                              | 1,160,115   |    | (66,307)    |
| NON-CONTROLLING INTEREST (Note 10(b))                                       |                              | 290,029     |    | (16,577)    |
| NET EARNINGS (LOSS)   |                              | 870,086     |    | (49,730)    |
| DEFICIT, BEGINNING OF PERIOD  |                              | (7,107,570) |    | (3,674,307) |
| DISTRIBUTIONS DECLARED IN THE PERIOD (Note 15)                              |                              | (1,924,584) |    | (1,842,858) |
| DEFICIT, END OF PERIOD  | \$                           | (8,162,068) | \$ | (5,566,895) |
| EARNINGS (LOSS) PER TRUST UNIT - basic                                      | \$                           | 0.13        | \$ | (0.01)      |
| EARNINGS (LOSS) PER TRUST UNIT - diluted (Note 10(c))                       | \$                           | 0.13        | \$ | (0.01)      |
| AVERAGE NUMBER OF TRUST UNITS OUTSTANDING - BASIC (in thousands of units)   |                              | 6,699       |    | 6,699       |
| AVERAGE NUMBER OF TRUST UNITS OUTSTANDING - DILUTED (in thousands of units) |                              | 8,932       |    | 8,932       |

## **Consolidated Statements of Cash Flows**

(unaudited)

|   | Three months ended<br>March 31, |                     |  |
|---|---------------------------------|---------------------|--|
|   | 2007                            | 2006                |  |
| NET (OUTFLOW) INFLOW OF CASH RELATED TO THE FOLLOWING ACTIVITIES                                    |                                 |                     |  |
| OPERATING   |                                 |                     |  |
| Net earnings (loss)   | \$ 870,086                      | \$ (49,730)         |  |
| Items not affecting cash  |                                 |                     |  |
| Amortization of capital assets  | 817,081                         | 786,077             |  |
| Amortization of intangible assets   | 2,517,288                       | 2,517,288           |  |
| Future income taxes   | (400,788)                       | (739,566)           |  |
| Unrealized gain on derivative   | (114,535)                       | (16.577)            |  |
| Non-controlling interest  | 290,029                         | (16,577)            |  |
| Aircraft heavy maintenance accrual Aircraft heavy maintenance expenditures                          | 979,603<br>(1,082,868)          | 446,129<br>(27,883) |  |
| Affectant neavy mannenance expenditures   |                                 |                     |  |
| C1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | 3,875,896                       | 2,915,738           |  |
| Changes in non-cash working capital items   | (1.015.105)                     | 1 252 502           |  |
| Accounts receivable   | (1,915,195)                     | 1,353,583           |  |
| Spare parts, materials and supplies Prepaid expenses and deposits                                   | 38,343<br>(295,247)             | 79,751<br>(70,554)  |  |
| Due from related party  | (293,241)                       | 314,338             |  |
| Accounts payable and accrued charges  | (570,848)                       | (4,186,925)         |  |
| Accounts payable and accrucd charges  | ` ′ ′                           |                     |  |
|   | 1,132,949                       | 405,931             |  |
| FINANCING   |                                 |                     |  |
| Net (decrease) increase in long-term debt   | (4,036,736)                     | 2,794,303           |  |
| Distributions paid to unitholders and non-controlling interest                                      | (2,544,899)                     | (2,457,144)         |  |
|   | (6,581,635)                     | 337,159             |  |
|   | (0,501,055)                     | 337,137             |  |
| INVESTING   |                                 |                     |  |
| Additions to capital assets   | (719,272)                       | (1,077,822)         |  |
| NET CASH OUTFLOW  | (6,167,958)                     | (334,732)           |  |
| CASH DOSERION DECININADO DE DEDIOD  | <b>7</b> 002 211                | 250 502             |  |
| CASH POSITION, BEGINNING OF PERIOD  | 7,093,311                       | 359,502             |  |
| CASH POSITION, END OF PERIOD  | \$ 925,353                      | \$ 24,770           |  |
| SUPPLEMENTARY FINANCIAL INFORMATION   |                                 |                     |  |
| Interest paid   | \$ 309,279                      | \$ 573,506          |  |
| Distributions payable to income fund unitholders  | \$ 645,771                      | \$ 614,286          |  |
| Distributions payable to income rand untificiers  Distributions payable to exchangeable unitholders | \$ 641,528                      | \$ 614,286          |  |
| Equipment purchased under capital lease   | \$ -                            | \$ 403,461          |  |
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# **Consolidated Statements of Comprehensive Income**

(unaudited)

|   | Three months<br>Ended<br>March 31, 2007 |
|---|---|
| NET EARNINGS OTHER COMPREHENSIVE INCOME (LOSS) Reclassification of gains on interest rate swap designated   | \$ 870,086                              |
| as a cash flow hedge, net of income taxes of \$nil (Note 13)  | (114,030)                               |
| COMPREHENSIVE INCOME  | \$ 756,056                              |
| ACCUMULATED OTHER COMPREHENSIVE INCOME Balance of beginning of period As previously reported Transition adjustment for cash flow hedge, net of income taxes of \$nil (Note 3) | \$ -<br>114,030                         |
| Accumulated other comprehensive income, beginning of period As restated Other comprehensive loss for the period   | 114,030<br>(114,030)                    |
| ACCUMULATED OTHER COMPREHENSIVE INCOME,<br>END OF PERIOD  | \$ -                                    |

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 1. NATURE OF THE BUSINESS

Cargojet Income Fund (the "Fund") is an unincorporated opened-ended limited purpose trust established under the laws of Ontario pursuant to a Declaration of Trust dated April 25, 2005. The Fund was created to invest in Cargojet Holdings Ltd. (the "Company" or "Cargojet"). The Fund remained inactive until it acquired all of the shares of Cargojet on June 9, 2005.

The Fund provides domestic and transborder air cargo services.

#### 2. BASIS OF PRESENTATION

The consolidated interim financial statements have been prepared in accordance with Canadian generally accepted accounting principles. The financial information included herein reflects all adjustments which in the opinion of management are necessary for a fair presentation of the results for the interim periods presented. The results of operations for the three month periods ended March 31, 2007 and 2006 are not necessarily indicative of the results to be expected for the full year. The accounting policies used in the preparation of these unaudited consolidated interim financial statements are consistent with those described in the audited financial statements of the Fund for the year ended December 31, 2006, except as discussed in note 3 for the adoption of new accounting standards for financial instruments, hedges and comprehensive income.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

These consolidated interim financial statements have been prepared in accordance with Canadian generally accepted accounting principles and reflect the following significant accounting policies:

Basis of presentation

These consolidated financial statements include the accounts of the Fund and its wholly owned subsidiary Cargojet Operating Trust and its 75% owned subsidiary Cargojet Holdings Limited Partnership ("CHLP") and its wholly owned subsidiaries Cargojet Holdings Ltd. and Cargojet Partnership.

New accounting policies

On January 1, 2007 the Fund adopted the following accounting standards: Financial Instruments – Recognition and Measurement ("Section 3855"); Hedges ("Section 3865"); and Comprehensive Income ("Section 1530"). These Sections require certain financial instruments and hedge positions to be recorded at their fair value on the balance sheet. These new standards also introduce the concept of comprehensive income and accumulated other comprehensive income. The adoption of these standards was on a prospective basis without retroactive restatement of prior periods. The initial impact of adopting these standards on January 1, 2007 was an increase in assets of \$152,040, an increase in non-controlling interest of \$38,010 and a reduction in deficit of \$114,030.

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

Spare parts, materials and supplies

Spare parts, materials and supplies are valued at average cost less provision for obsolescence.

Capital assets

Capital assets, are recorded at cost and are amortized using the declining-balance basis, except for leasehold improvements and engines which are amortized on the straight-line basis, at the following rates per annum:

Aircraft -  $7-\frac{1}{2}\%$ 

Engines - engine cycles

Ground equipment - 20%
Rotable spares - 7-½%
Computer hardware and software - 30%
Furniture and fixtures - 20%
Leasehold improvements - Lease term
Vehicles - 30%
Hangar facility - 10%

#### Intangible assets

Goodwill arises when the Fund acquires a business. It represents the excess, at the dates of acquisition, of the cost of the acquired business over the fair value of the net identifiable assets acquired.

Goodwill and intangible assets with indefinite useful lives are not amortized.

Goodwill is tested for impairment annually on April 1 or more frequently if events or changes in circumstances indicate that the assets might be impaired. The impairment test is carried out in two steps. In the first step, the carrying amount of the reporting unit is compared to its fair value. When the fair value of a reporting unit exceeds its carrying amount, then goodwill of the reporting unit is considered not to be impaired and the second step is not required. The second step of the impairment test is carried out when the carrying amount of a reporting unit exceeds its fair value, in which case the fair value of the reporting unit's goodwill is compared with its carrying amount to measure the amount of the impairment loss, if any. When the carrying amount of the reporting unit's goodwill exceeds the implied fair value of the goodwill, an impairment loss is recognized in an amount equal to the excess and is presented as a separate item in the consolidated statement of earnings and deficit before income taxes and non-controlling interest.

Intangible assets, such as licenses, that have an indefinite useful life, are also tested for impairment annually, or more frequently if events or changes in circumstances indicate that the asset might be impaired. The impairment test compares the carrying amount of the intangible asset with its fair value, and an impairment loss is recognized in the consolidated statement of earnings and deficit for the excess, if any.

Intangible assets, such as customer relationships and non-compete agreements, that have a definite life are capitalized and are amortized over a four-year period and are further tested for impairment if events or circumstances indicate that the assets might be impaired.

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

Impairment of long-lived assets

An impairment loss is recognized when events or circumstances indicate that the carrying amount of the long-lived asset is not recoverable and exceeds its fair value. Any resulting impairment loss is recorded in the period in which the impairment occurs.

The Fund has determined that there was no impairment of long-lived assets at March 31, 2007.

Aircraft heavy maintenance accrual

The Fund provides for airframe overhaul expenses for each owned and certain leased aircraft based on a provision for the scheduled costs. These expenses are charged to earnings according to the predetermined number of months between airframe overhauls. Actual results could differ from those estimates and differences could be significant. Engine overhauls on owned aircraft are not accrued. It is the Fund's policy to either purchase, lease reconditioned engines or overhaul existing engines as required by the maintenance schedule and amortize such engines over the related number of engine cycles used.

The Fund makes payments representing a portion of engine and airframe overhaul expenses to certain aircraft lessors. These payments are expensed. The excess of the actual costs incurred for future overhaul expenses over payments made is accrued when the amount is determinable.

#### Income taxes

The Fund is a mutual fund trust for income tax purposes. As a result, the Fund is only taxable on any amount not allocated to Unitholders. With respect to accounting for income taxes for certain taxable subsidiaries, the liability method of tax allocation is used whereby income tax assets and liabilities are recognized for the estimated tax consequences attributable to differences between the amounts reported in the financial statements and their respective tax bases, using enacted or substantially enacted tax rates.

#### Non-controlling interest

Non-controlling interest represents a direct non-controlling equity interest through exchangeable limited partnership units in CHLP. Exchangeable unitholders are entitled to earnings that are economically equivalent to distributions of the Fund. The exchangeable units were recorded at the value at which the Fund's Trust Units were issued to the public through the initial public offering. Exchanges of exchangeable units are recorded at the carrying value of the exchangeable units at issuance net of net earnings and distributions attributable to participating exchangeable units to the date of exchange.

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Revenue recognition

Revenue is recognized when delivery occurs and the transportation services are complete. Revenue from overnight cargo services is recorded based on actual volume of cargo at agreed upon rates when the cargo services have been provided. Minimum guaranteed contract revenue is billed in the event that the actual volumes do not exceed the guaranteed minimum volumes. Amounts billed include surcharges. Ad hoc revenue for non-contract customers is recorded at the time the cargo services have been provided.

Revenue from ACMI (aircraft, crew, maintenance and insurance) cargo services is recorded when the cargo service has been provided at a fixed daily rate to operate a specific route. The customer is otherwise responsible for all commercial activities and any costs incurred in excess of the ACMI services are invoiced to the customer at cost.

Revenue from ACMI passenger services is billed on the basis of a contracted ACMI rate and recorded when the services have been provided. Any costs incurred in excess of ACMI service are invoiced to the customer at cost.

Revenue from the lease of aircraft is billed on the basis of a contracted rate and recorded when the lease rental becomes due.

#### Translation of foreign currencies

Monetary assets and liabilities denominated in foreign currencies have been translated into Canadian dollars at rates of exchange prevailing at period end. Gains or losses resulting from such translations are included in income.

Transactions in foreign currencies throughout the period have been converted at the exchange rate prevailing at the date of the transaction.

#### Derivative financial instruments

Derivative financial instruments are utilized by the Fund in the management of its interest rate and foreign currency exposure. The Fund's policy is not to utilize derivative financial instruments for trading or speculative purposes. Commencing from January 1, 2007 all derivative financial instruments are recorded at their fair value.

The Fund enters into interest rate swaps in order to manage its exposure to fluctuations in interest rates on its floating rate debt. These swaps require the periodic exchange of payments without the exchange of the notional principal amount on which the payments are based.

The Fund periodically enters into foreign exchange forward contracts to manage its exposure to fluctuations in the Canadian/U.S. exchange rate on its purchase transactions denominated in U.S. dollars. These contracts require the exchange of currencies on maturity of the contracts.

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

Derivative financial instruments (continued)

Section 3865 provides new standards for the accounting treatment of qualifying hedging relationships. The recommendations of the Section are optional and are only required if the entity is applying hedge accounting. As at March 31, 2007, the Fund was not applying hedge accounting and, accordingly, the Fund's derivative financial instruments, which consists of an interest rate swap at March 31, 2007, has been reported at fair value and unrealized gains and losses that arise as a result of remeasuring the interest rate swap at its fair value at the end of each period is recognized in net earnings during the period.

Management's use of estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. The significant items requiring the use of management estimates are the determination of the aircraft heavy maintenance accrual, allowance for doubtful accounts, the obsolescence of spare parts, materials and supplies and the valuation of intangible assets.

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 4. CAPITAL ASSETS

|                                | March 31, 2007 |                             |                   |  |
|--------------------------------|----------------|-----------------------------|-------------------|--|
|                                | Cost           | Accumulated<br>Amortization | Net Book<br>Value |  |
| Aircraft and engines           | \$ 17,768,282  | \$ 2,422,505                | \$ 15,345,777     |  |
| Ground equipment               | 2,335,222      | 630,543                     | 1,704,679         |  |
| Rotable spares                 | 5,925,233      | 691,693                     | 5,233,540         |  |
| Computer hardware and software | 1,381,698      | 437,727                     | 943,971           |  |
| Furniture and fixtures         | 463,424        | 141,769                     | 321,655           |  |
| Leasehold improvements         | 2,203,499      | 742,671                     | 1,460,828         |  |
| Vehicles                       | 236,943        | 100,758                     | 136,185           |  |
| Hangar facility                | 3,340,121      | 573,303                     | 2,766,818         |  |
|                                | \$ 33,654,422  | \$ 5,740,969                | \$ 27,913,453     |  |

|                                | December 31, 2006 |                             |                   |  |  |
|--------------------------------|-------------------|-----------------------------|-------------------|--|--|
|                                | Cost              | Accumulated<br>Amortization | Net Book<br>Value |  |  |
| Aircraft and engines           | \$ 17,334,467     | \$ 2,076,969                | \$ 15,257,498     |  |  |
| Ground equipment               | 2,330,378         | 542,241                     | 1,788,137         |  |  |
| Rotable spares                 | 5,754,758         | 596,164                     | 5,158,594         |  |  |
| Computer hardware and software | 1,365,346         | 362,975                     | 1,002,371         |  |  |
| Furniture and fixtures         | 455,303           | 125,295                     | 330,008           |  |  |
| Leasehold improvements         | 2,119,144         | 625,620                     | 1,493,524         |  |  |
| Vehicles                       | 235,633           | 91,269                      | 144,364           |  |  |
| Hangar facility                | 3,340,121         | 503,355                     | 2,836,766         |  |  |
|                                | \$ 32,935,150     | \$ 4,923,888                | \$ 28,011,262     |  |  |

As at March 31, 2007 \$403,461 (December 31, 2006 - \$403,461) of the computer hardware and software and \$73,693 (December 31, 2006 - \$73,693) of the vehicles described above less accumulated amortization of \$85,887 (December 31, 2006 - \$60,519) and \$32,955 (December 31, 2006 - \$30,842) respectively were subject to capital lease.

Amortization expense consists of amounts charged under the following classification:

|  | Three months ended<br>March 31, |        |    |         |
|--|---------------------------------|--------|----|---------|
|  |                                 | 2007   | ,  | 2006    |
| Direct expenses                              | \$ 7                            | 10,178 | \$ | 696,516 |
| Selling, general and administrative expenses | 1                               | 06,903 |    | 89,561  |
|  | \$ 8                            | 17,081 | \$ | 786,077 |

## **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

### 5. INTANGIBLE ASSETS

|                        |         | March 31, 2007 |            |    |                           |    |                   |
|------------------------|---------|----------------|------------|----|---------------------------|----|-------------------|
|                        | Rate    |                | Cost       |    | ccumulated<br>mortization |    | Net Book<br>Value |
| Goodwill               |         | \$             | 46,169,976 | \$ | -                         | \$ | 46,169,976        |
| Licences               |         |                | 1,000,000  |    | -                         |    | 1,000,000         |
| Customer relationship  | 4 years |                | 38,113,600 |    | 17,255,541                |    | 20,858,059        |
| Non-compete agreements | 4 years |                | 2,722,400  |    | 1,232,538                 |    | 1,489,862         |
|                        |         | \$             | 88,005,976 | \$ | 18,488,079                | \$ | 69,517,897        |

|                        | December 31, 2006 |    |            |    |                             |    |                   |
|------------------------|-------------------|----|------------|----|-----------------------------|----|-------------------|
|                        | Rate              |    | Cost       |    | Accumulated<br>Amortization |    | Net Book<br>Value |
| Goodwill               |                   | \$ | 46,169,976 | \$ | -                           | \$ | 46,169,976        |
| Licences               |                   |    | 1,000,000  |    | -                           |    | 1,000,000         |
| Customer relationship  | 4 years           |    | 38,113,600 |    | 14,906,072                  |    | 23,207,528        |
| Non-compete agreements | 4 years           |    | 2,722,400  |    | 1,064,719                   |    | 1,657,681         |
|                        |                   | \$ | 88,005,976 | \$ | 15,970,791                  | \$ | 72,035,185        |

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 6. LONG-TERM DEBT

The Fund renegotiated its revolving credit facility with a Canadian chartered bank on December 28, 2006. The facility is to a maximum of \$28.0 million, reducing to \$26.0 million as at July 1, 2007 and to \$25.0 million as at July 1, 2008. The facility bears interest at bank prime plus 1.3% and is repayable on maturity, April 1, 2009. The previous facility was to a maximum of \$28.0 million and bore interest at prime plus 1.7%. The Fund has entered into an interest rate swap with a major Canadian financial institution to manage most of the interest rate exposure with respect to their floating rate debt (Note 13).

The credit facility is subject to customary terms and conditions for borrowers of this nature, including, for example, limits on incurring additional indebtedness, granting liens or selling assets without the consent of the lenders. The credit facilities are also subject to the maintenance of certain financial covenants.

The credit facility is secured by the following:

- general security agreement over all assets of the Fund.
- guarantee and postponement of claim to a maximum of \$35.0 million in favour of Cargojet Partnership and certain other entities of the Fund.
- assignment of insurance proceeds, payable to the bank.

Long-term debt consists of the following:

|  | March 31,<br>2007        | December 31, 2006        |
|--|--------------------------|--------------------------|
| Revolving credit facility Obligation under capital lease | \$ 17,000,000<br>222,028 | \$ 21,000,000<br>258,764 |
|  | 17,222,028               | 21,258,764               |
| Less current portion of long-term debt                   | 123,596                  | 128,633                  |
|  | \$ 17,098,432            | \$ 21,130,131            |

The following is a schedule of future minimum annual lease payments for computer hardware and software under capital lease together with the balances of the obligations:

| 2007 - remainder of fiscal year | \$<br>101,280 |
|---------------------------------|---------------|
| 2008                            | 135,039       |
|                                 | 236,319       |
| Less interest @ 6.89%           | 14,291        |
| Obligation under capital lease  | 222,028       |
| Less current portion            | 123,596       |
| Balance of obligation           | \$<br>98,432  |

Interest on long-term debt for the period ended March 31, 2007 totaled \$ 317,968 (three month period ended March 31, 2006 - \$436,113).

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 7. ACCOUNTS PAYABLE AND ACCRUED CHARGES

|   | March 31,<br>2007            | De | December 31, 2006      |  |
|---|------------------------------|----|------------------------|--|
| Trade payables and accrued charges Payroll and benefits | \$<br>8,800,353<br>2,103,265 | \$ | 8,177,631<br>3,296,835 |  |
|   | \$<br>10,903,618             | \$ | 11,474,466             |  |

#### 8. AIRCRAFT HEAVY MAINTENANCE ACCRUAL

The Fund provides for airframe overhaul expenses for each owned and certain leased aircraft. These expenses are charged to earnings according to the pre-determined number of months between airframe overhauls. As at March 31, 2007, the estimated liability totalled \$1,480,173 (December 31, 2006 - \$1,583,438), of which \$917,673 (December 31, 2006 - \$1,208,438) is expected to be expended in the next fiscal year.

#### 9. INCOME TAXES

The tax effect of significant temporary differences is as follows:

|  | March 31,<br>2007 | December 31, 2006 |
|--|-------------------|-------------------|
| Capital assets                                 | \$ 2,812,084      | \$ 2,721,070      |
| Intangible assets                              | 4,895,666         | 5,548,821         |
| Financing costs                                | (1,638,230)       | (1,770,764)       |
| Expenses incurred, not currently deductible    | (413,496)         | (442,315)         |
| Future income tax liability                    | 5,656,024         | 6,056,812         |
| Current portion of future income tax liability | 1,742,515         | 2,220,129         |
| Future income tax liability                    | \$ 3,913,509      | \$ 3,836,683      |

A reconciliation between the Fund's statutory and effective tax rates is as follows:

|  | Three months ended March 31, |           |    |           |
|--|------------------------------|-----------|----|-----------|
|  |                              | 2007      |    | 2006      |
| arnings (loss) before income taxes and non-controlling interest  |                              | 759,327   | \$ | (805,873) |
| Income taxes (recovery) at the combined basic rate Tax on income attributable to trust unitholders and | \$                           | 274,269   | \$ | (291,081) |
| exchangeable LP unitholders  |                              | (914,593) |    | (697,457) |
| Permanent and other differences  |                              | 239,536   |    | 248,972   |
| Income tax recovery  | \$                           | (400,788) | \$ | (739,566) |

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 9. INCOME TAXES (continued)

On October 31, 2006, the Department of Finance (Canada) announced tax proposals pertaining to the taxation of income distributed by publicly listed income trusts and the tax treatment of trust distributions to their unitholders. Currently, the Fund does not pay tax on income it distributes to its unitholders. If enacted, the proposals would apply to the Fund effective January 1, 2011 and would result in Fund income being subject to a tax at the trust level.

In addition, if the proposals are enacted as announced, they would also result in the Fund accounting for future income taxes under the asset and liability method at the trust level, whereby future income tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Future income tax assets and liabilities are measured using enacted or substantively enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on future income tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

#### 10. UNITHOLDERS' EQUITY

The beneficial interests in the Fund are divided into interests of two classes, described and designated as "Trust Units" and "Special Voting Units", respectively. An unlimited number of Trust Units and Special Voting Units may be authorized and issued pursuant to the Declaration of Trust.

Each Trust Unit represents an equal voting, fractional, and undivided beneficial interest in the Fund. All Trust Units are transferable and share equally in all distributions from the Fund whether of net earnings, return of capital, return of principal, interest, dividends or net realized capital gains or other amounts, and in the net assets of the Fund in the event of termination or winding up of the Fund. The Trust Units are redeemable at any time on demand by the holders at fair value as determined by and subject to the conditions of the Declaration of Trust to a maximum of \$50,000 per calendar quarter.

The Special Voting Units are not entitled to any interest or share in the Fund, in any distribution from the Fund whether of net earnings, net realized gains or other amounts, or in the net assets of the Fund in the event of a termination or winding-up of the Fund. The Special Voting Units will only be issued to the holders of Class A limited partnership units of the CHLP ("Exchangeable LP Units"), for the purpose of providing voting rights to these Special Voting Unit holders, with respect to the Fund. Each Special Voting Unit will entitle the holder to that number of votes at any meeting of Voting Unitholders that is equal to the number of Units that may be obtained upon the exchange of the Exchangeable LP Unit to which it is attached. Upon the exchange or conversion of an Exchangeable LP Unit for Units, the related Special Voting Unit will immediately be cancelled without any further action of the Trustees, and the former holder of such Special Voting Unit will cease to have any further rights.

#### (a) Trust Units

|   | Number    | Amount       |
|---|-----------|--------------|
| Unitholders' capital as at December 31, 2006 and March 31, 2007 | 6,698,863 | \$62,235,654 |

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

### 10. UNITHOLDERS' EQUITY (continued)

#### (b) Non-controlling interest

| Ç  | Number    | Amount        |
|--|-----------|---------------|
| Non-controlling interest, December 31, 2006    | 2,232,955 | \$ 19,960,361 |
| Share of earnings of the CHLP                  | , ,       | 290,029       |
| Distributions declared in the period (Note 15) |           | (641,528)     |
| Non-controlling interest, March 31, 2007       | 2,232,955 | \$ 19,608,862 |

### (c) Diluted earnings per Trust Unit

For the purpose of determining diluted earnings per Trust Unit the weighted average number of Trust Units and Exchangeable LP Units have been combined.

#### 11. RELATED PARTY TRANSACTIONS

The Fund had the following transactions with a related company, Starjet Airways Ltd. ("Starjet"), a company controlled by the Fund's Chief Executive Officer.

|   | March 31,              |     |          |                      |
|---|------------------------|-----|----------|----------------------|
|   | 2                      | 007 |          | 2006                 |
| Revenues associated with passenger air service<br>Cost of sales associated with the stated revenues | <b>\$</b><br><b>\$</b> | -   | \$<br>\$ | 1,003,402<br>877,693 |

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties. The amounts due from the related company were non-interest bearing and were due on demand.

During 2006, the operations of Starjet were wound up and as a result the Fund acted upon the guarantee provided by the shareholders of Starjet, the retained interest holders of the Fund, to fund the short fall in the amounts due of \$597,381.

#### 12. COMMITMENTS AND CONTINGENCIES

#### **Commitments**

The Fund is committed to the following annual minimum lease payments under operating leases for its fleet of aircraft, office premises and certain equipment:

| 2007 | \$ 4,915,007 |
|------|--------------|
| 2008 | 5,329,319    |
| 2009 | 3,092,994    |
| 2010 | 434,123      |
| 2011 | 129,377      |
|      | \$13,900,820 |

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

### 12. COMMITMENTS AND CONTINGENCIES (continued)

Contingency

The Fund has provided irrevocable standby letters of credit totaling approximately \$360,000 to a financial institution and two suppliers as security for its corporate credit cards and ongoing services to be provided. The letters of credit expire as follows:

| July 6, 2007      | \$<br>140,000 |
|-------------------|---------------|
| December 31, 2007 | 200,000       |
| March 20, 2008    | 20,000        |
|                   | \$<br>360,000 |

#### 13. FINANCIAL INSTRUMENTS

Commencing from January 1, 2007 all derivative financial instruments are initially recorded at their fair value.

Fair value

The fair value of all financial assets and liabilities approximate their carrying value based on management estimates. Section 3855 requires that the assets and liabilities be classified by characteristics and / or management intent. The classifications are as follows:

| Assets / Liabilities                 | Classification              | Measurement    |
|--------------------------------------|-----------------------------|----------------|
| Cash                                 | Held for Trading            | Fair Value     |
| Accounts receivable                  | Loans and Receivables       | Amortized Cost |
| Deposits                             | Loans and Receivables       | Amortized Cost |
| Due from related company             | Loans and Receivables       | Amortized Cost |
| Accounts payable and accrued charges | Other Financial Liabilities | Amortized Cost |
| Distributions payable to unitholders | Other Financial Liabilities | Amortized Cost |
| Long-term debt                       | Other Financial Liabilities | Amortized Cost |
| Aircraft heavy maintenance accrual   | Other Financial Liabilities | Amortized Cost |

#### Credit risk

The Fund is subject to risk of non-payment of accounts receivable. The Fund mitigates this risk by monitoring the creditworthiness of its customers and limiting its concentration of receivables to any one specific group of customers. At March 31, 2007, approximately 25% of the accounts receivable balance was receivable from two customers (December 31, 2006 - approximately 27% from two customers).

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 13. FINANCIAL INSTRUMENTS (continued)

Foreign exchange risk

The Fund undertakes purchase transactions in foreign currencies, and therefore is subject to gains and losses due to fluctuations in the foreign currencies. The Fund manages its exposure to changes in the Canadian/U.S. exchange rate on anticipated purchases by buying forward U.S. dollars at fixed rates in future periods. As at March 31, 2007 and March 31, 2006 the Fund had no foreign exchange forward contracts outstanding.

The foreign exchange gain during the three month period ended March 31, 2007 was approximately \$4,700 (three month period ended - March 31, 2006 foreign exchange gain of \$1,400).

Interest rate risk

The Fund has long-term floating rate debt which creates an exposure to fluctuations in interest rates (Note 6).

The Fund uses interest rate swaps to manage its exposure to interest rate fluctuations. At March 31, 2007, the Fund had one swap contract in place with a major Canadian financial institution to manage most of the interest rate exposure in respect of these floating rate debts. The swap has a notional amount of \$17,000,000. The Fund pays floating rate interest at BA-CDOR and receives fixed rate interest at 3.69% plus a stamping fee of 2.8 % per annum and the swap matures on June 15, 2008.

As at December 31, 2006, this interest rate swap qualified for hedge accounting and the unrealized gain at that date was deferred. On January 15, 2007, the Fund repaid a portion of its long-term debt and the accounting requirements for hedge accounting were no longer met. Accordingly, the unrealized gain was recognized in earnings, as will any gains, losses, revenues or expenses arising subsequently as a result of remeasuring the swap at fair value at each period end.

Commodity risk

The Fund is exposed to commodity risk for variations in fuel costs. The Fund does not use derivative instruments to mitigate this risk.

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 14. GUARANTEES

In the normal course of business, the Fund enters into agreements that meet the definition of a guarantee. The Fund's primary guarantees subject to the disclosure requirements of AcG-14 are as follows:

- (a) The Fund has provided indemnities under lease agreements for the use of various operating facilities and leased aircraft. Under the terms of these agreements, the Fund agrees to indemnify the counterparties for various items including, but not limited to, all liabilities, loss, suits, and damages arising during, on or after the term of the agreement. The maximum amount of any potential future payment cannot be reasonably estimated.
- (b) Indemnity has been provided to all trustees, directors and officers of the Fund for various items including, but not limited to, all costs to settle suits or actions due to association with the Fund, subject to certain restrictions. The Fund has purchased directors' and officers' liability insurance to mitigate the cost of any potential future suits or actions. The term of the indemnification is not explicitly defined, but is limited to the period over which the indemnified party served as a trustee, director or officer of the Fund. The maximum amount of any potential future payment cannot be reasonably estimated.
- (c) In the normal course of business, the Fund has entered into agreements that include indemnities in favor of third parties, such as purchase and sale agreements, confidentiality agreements, engagement letters with advisors and consultants, outsourcing agreements, leasing contracts, information technology agreements and service agreements. These indemnification agreements may require the Fund to compensate counterparties for losses incurred by the counterparties as a result of breaches in representation and regulations or as a result of litigation claims or statutory sanctions that may be suffered by the counterparty as a consequence of the transaction. The terms of these indemnities are not explicitly defined and the maximum amount of any potential reimbursement cannot be reasonably estimated.

The nature of these indemnification agreements prevents the Fund from making a reasonable estimate of the maximum exposure due to the difficulties in assessing the amount of liability which stems from the unpredictability of future events and the unlimited coverage offered to counterparties. Historically, the Fund has not made any payments under such or similar indemnification agreements and therefore no amount has been accrued in the balance sheet with respect to these agreements.

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 15. DISTRIBUTIONS

The Fund makes regular distributions to unitholders of record as of the last business day of each month. Distributions to unitholders and Exchangeable LP unitholders are calculated and recorded on an accrual basis. Distributions declared during the three month period ended March 31, 2007 were \$1,924,584 to unitholders and \$641,528 to Exchangeable LP unitholders (three month period ended March 31, 2006 - \$1,842,858 to unitholders and \$614,286 to Exchangeable LP unitholders).

The Fund reviews its historical and expected results on regular basis including consideration of economic conditions to assess the appropriateness of its distribution policy. The following table summarizes the cash distributions for the three month ended March 31, 2007.

|                   |                   |           |           | Exchange  | able  |           |          |           |
|-------------------|-------------------|-----------|-----------|-----------|-------|-----------|----------|-----------|
|                   | Date              | Unitho    | olders    | LP Unitho | lders | Total     |          |           |
|                   | Distribution      | Declared  | Paid      | Declared  | Paid  | Declared  | Per Unit | Paid      |
| Record Date       | Paid/Payable      | \$        | \$        | \$        | \$    | \$        | \$       | \$        |
| January 31, 2007  | February 15, 2007 | 633,043   | 633,043   | 211,015   | -     | 844,058   | 0.0945   | 633,043   |
| February 28, 2007 | March 15, 2007    | 645,770   | 645,770   | 215,256   | -     | 861,026   | 0.0964   | 645,770   |
| March 31, 2007    | April 13, 2007    | 645,771   | -         | 215,257   | -     | 861,028   | 0.0964   | -         |
|                   |                   | 1,924,584 | 1,278,813 | 641,528   | -     | 2,566,112 | 0.2873   | 1,278,813 |

Distributions payable at March 31, 2007 are as follows:

| Units                 | Period                         | Record Date    | Payment Date   | Per Unit  | Distributions<br>Amount |
|-----------------------|--------------------------------|----------------|----------------|-----------|-------------------------|
| Income Fund units     | March 1 to<br>March 31, 2007   | March 31, 2007 | April 13, 2007 | \$ 0.0964 | \$ 645,771              |
| Exchangeable LP units | January 1 to<br>March 31, 2007 | March 31, 2007 | April 13, 2007 | \$ 0.2873 | 641,528                 |
|                       |                                |                |                |           | \$ 1,287,299            |

Distributions payable at December 31, 2006 are as follows:

| Units                 | Period                             | Record Date       | Payment Date     | Per Unit  | Distributions Amount |
|-----------------------|------------------------------------|-------------------|------------------|-----------|----------------------|
| Income Fund units     | December 1 to<br>December 31, 2006 | December 31, 2006 | January 15, 2007 | \$ 0.0945 | \$ 633,043           |
| Exchangeable LP units | October 1 to December 31, 2006     | December 31, 2006 | January 15, 2007 | \$ 0.2835 | 633,043              |
|                       |                                    |                   |                  |           | \$ 1,266,086         |

The monthly distribution rates for unitholders and Exchangeable LP unitholders increased by 2.0% from \$0.0945 to \$0.0964 effective from February 28, 2007.

### **Notes to the Consolidated Financial Statements**

For the period ended March 31, 2007 (unaudited)

#### 16. SEGMENTED INFORMATION

The Fund manages its operations in one business segment, which is providing domestic and transborder air cargo services. Operations are conducted primarily in Canada.

During the three month period ended March 31, 2007, the Fund had sales to three customers that represented 54% of the total revenues (three month period ended March 31, 2006 - 51% to three customers). These sales are provided under service agreements that expire over various periods to June 2010. Each of these customers had sales in excess of 10% of total revenues during all periods.